

## Job description

Global Technical Poultry Manager

### Keywords:

**Industry:** animal health / **Segment:** poultry vaccines and diagnostics / **Scope:** global technical support / **Location:** Nijmegen, The Netherlands / **Travel:** 50%

### About Vaxxinova

The Vaxxinova Group was officially named and founded in 2010 but can rely on expertise and presence originating from the 1960s. Vaxxinova has a global network of production, research & development and diagnostic facilities in 5 countries: Italy, Germany, Japan, Norway and the Netherlands. Its agile headquarters are based in Nijmegen, the Netherlands. Vaxxinova's products and services are available in more than 40 countries.

Vaxxinova aims at providing a full range of both autogenous and licensed vaccines combined with high-level diagnostic services, supported by strong R&D. Our main focus is on livestock including poultry, aqua, cattle and swine.

Vaxxinova is part of the family-owned EW Group. The EW -Group is based in Germany and is specialized in animal genetics, animal nutrition and animal health. The Group operates in over 100 countries and records consistent international growth. Its positive outlook and global orientation have led to an independent and significantly stable position in the market and a steady expansion.

### About the role

As Global Technical Poultry Manager, you are based in Nijmegen, reporting to the International Sales and Marketing Director and responsible for the global technical support for both the poultry vaccine range (autogenous and licensed) and the diagnostic services. You will represent Vaxxinova during global scientific events, support our technical managers globally where needed, be the technical spokesperson for key accounts and be responsible for the technical follow up of our diagnostic service.

This position requires about 50% travelling.

### Main responsibilities

- Be our lead during technical meetings with global key accounts, able to discuss vaccination programs and provide solid diagnostic services.
- Represent Vaxxinova during global scientific events including technical presentations for international experts and key opinion leaders.
- Support the current global diagnostic service and actively support further expansion and penetration globally.
- Create demand for our vaccines by offering high-level technical support in cooperation with the technical managers in the field.
- Provide technical content to produce marketing material such as brochures, technical bulletins, poster.
- Formulate proposals to the development of new diagnostics or vaccines matching the future requirements of the poultry industry.
- Ensure an effective communication and close contact with R&D and Sales & Marketing to ensure alignment concerning the technical needs and priorities of the market.

### **Qualifications**

- Degree in Veterinary Medicine or equivalent, a PhD in Veterinary Science is an advantage.
- Recognized leader in poultry diagnostics and vaccination (preferred more than 10 years' experience).
- International exposure and previous experience in global markets.
- A deep understanding of the global poultry industry, the key players and technical needs.
- Demonstrated capability to deliver high-level technical presentations during global events.
- Ability to discuss complicated technical cases in an easy and understandable way.
- Excellent English proficiency (written and spoken) is necessary, knowledge of other languages is preferred.
- Excellent communication skills and a team player.
- Cultural sensitive and able to think outside-in.
- Representing our entrepreneurial spirit and hands-on mentality.

### **Organization**

- Based in Nijmegen, The Netherlands.
- Reporting to the International Sales and Marketing Director.
- Part of the Sales and Marketing team.
- About 50% travelling.

### **Questions / applications:**

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